

**Estes Contruction**



**Proforma Invoice 12-0023** version 1.0

<b>Sold To:</b>	June7.12	Confidential	
<b>Compania ABC</b>		Based on LCE version 1.7	
<b>Mexico City</b>	RFC		<b>CASE 580M</b>
		<b>Used Construction Equipment</b>	
<b>Shipping Date ARO (Business Days)</b>		7 to 14	
<b>Equipment Unit</b>		<b>Loader Backhoe - Used</b>	
<b>Year and Model</b>		<b>Model 580M Year 2003</b>	
<b>Manufacturer</b>		<b>CASE</b>	
<b>Transportation Mode</b>		Low-Bed Trailers/Railcar Flatbed	
<b>U.S. Supplier</b>		<b>Estes Contruction</b>	
<b>Number Trailers/Shipment</b>		1	
<b>Units Per TL</b>		2.0	
<b>Total Units per P/O</b>		5	

**Net Delivered Price (DDP Warehouse, D.F.) \$39,074**

Entregado en el almacén del cliente en D.F.			<b>Specifications:</b>
10% Advance Payment (USD\$)	10.0%	\$3,907	Hours 2,712
			4WD
<b>Aceptado Por:</b>		<b>Aceptado Por:</b>	Auxiliary hydraulics/wet kit
			Extended hoe
			41.6 kN (9,350 lb.) loader breakout force
<b>Compania ABC</b>		<b>Hugh M. Henderson, Intl Director</b>	58.2 kW (78 hp)
<i>Date: Jun 7, 2012</i>		<a href="http://www.HCIglobaltrade.com">http://www.HCIglobaltrade.com</a>	5,806 kg (12,800 lb.) operating weight
			4.34 m (14 ft. 3 in.) digging depth

**"Estes Buying Club" Terms and Conditions - Other**

- Ø **Best Price Garantie:** Customer will receive a price "equal to or better than" the lowest price equivalent in Mexico.
- Ø **Credit:** 10% deposit/90% 90 days after shipment
- Ø **Deposit:** \$1,500/unit to hold equipment 14 days to complete inspections and transactions; nonrefundable
- Ø **Warrantees** - 90 days parts and labor up to 20% sales price of machinery (Agreement forthcoming)
- Ø **Guaranteed Quality:** Good quality, reliable machinery, not from auction
  - o Professionally maintained
  - o Currently in operation
- Ø **Pre-serviced,** ready to operate on arrival
- Ø **Inspected and certified** by Dealer
  - o Inspection on loading to govern and be final
- Ø **Pre-Approval:** Buyer will have right to inspect all photos and specifications of this equipment and agree before shipment.
- Ø **Spare parts** dispatched directly from Estes U.S.A. at U.S. list prices
- Ø **Service Records** available for service and maintenance //to be confirmed
- Ø **Mexico Office** and staff for full local support
- Ø **Complaints:** Buyer will have 72 hours on arrival at Destination to inspect and provide any written complaints
- Ø **Finance** subject to approval of EximBank
- Ø **Standard terms and conditions** - to be added in final P/O
- Ø **Worst Pictures:** Estes will send many pictures, including all areas of machine which possibly look bad.
- Ø **Real Condition:** Not painted by Estes so Buyer can see real condition at time of transfer
- Ø **Wiring Instructions:** forthcoming
- Ø **Free Personal Inspection:** Will include free ticket to U.S.A. and accomodation
- Ø **Risk of Prior Sale:** This quotation is "Subject to prior sale"
- Ø **Estes Buyers Club Conditions:** This offer is subject to buyer performance conditions of Estes Buyers Club